UNITED STATES BANKRUPTCY COURT DISTRICT OF MINNESOTA

In re:

Case No. 04-41713-NCD Chapter 13

Jason Lee Heir and Carrie Ann Heir,

OBJECTION TO CONFIRMATION

Debtor(s).

- TO: Debtor(s) and Attorney for Debtor(s); Jasmine Keller, Chapter 13 Trustee; U.S. Trustee; and other parties in interest.
- 1. Wells Fargo Financial Acceptance, a secured creditor of Debtor(s), by its undersigned attorney, makes this objection to the confirmation of the proposed plan of the Debtor(s).
- 2. This objection is filed pursuant to Fed. R. Bankr. P. 3020(b) and Wells Fargo Financial Acceptance requests this Court to enter an order denying confirmation of Debtor's proposed Chapter 13 plan (the "Plan"). This Court has jurisdiction over this motion pursuant to 28 U.S.C. Sec. 1334(a) and 157(a), 11 U.S.C. §1325 and applicable rules. This is a core proceeding.
- 3. Hearing on confirmation of the Plan is scheduled for **10:30 am** on **Thursday, September 2, 2004**, before the Honorable Nancy C. Dreher, in Courtroom No. 7 West, 300 South Fourth Street, Minneapolis, Minnesota 55415, or as soon thereafter as counsel can be heard.
- 4. The petition commencing this Chapter 13 case was filed on July 2, 2004 and the case is now pending in this Court.
- 5. Wells Fargo Financial Acceptance holds a valid, perfected interest in a 2001 Oldsmobile Bravada, vehicle identification number 1GHDT13WX12149207 (the "Vehicle"). The value of the Vehicle is \$14,950.00.

- 6. Copies of Wells Fargo Financial Acceptance's agreement with Debtor(s) (the "Contract") and evidence of perfection of Wells Fargo Financial Acceptance's interest in the Vehicle are attached hereto as Exhibits A and B and incorporated herein by reference.
 - 7. The Debtor(s) purchased the Vehicle less than 8 months before they filed for bankruptcy.
- 8. The balance due to Wells Fargo Financial Acceptance as of the petition date totals \$18,649.60 together with interest accruing at the contract rate of 12.9%. The fair market value of the Vehicle is at least \$14,950.00. Accordingly, the claim of Wells Fargo Financial Acceptance.should be treated as secured to the extent of at least \$14,950.00.
- 9. The Plan, however, provides for (i) Wells Fargo Financial Acceptance's secured claim of \$9,500 with interest accruing at 6%; (ii) total payment on Wells Fargo Financial Acceptance's secured claim of \$10,693; and (iii) monthly payments of \$260 commencing in month 4 for 39 months.
- 10. The Plan fails to provide for payment of the secured claim, an appropriate interest rate and payments necessary to pay the secured claim plus interest in full. An amortization of the proposed payments at a meager 10% interest rate is attached hereto.
- 11. According to the schedules, Mr. Heir has only been employed for 1 ½ years at his present job and Mrs. Heir has only been employed for 4 months at her current job. Their monthly income is also dependent upon a part-time second job.
- 12. The household is made up of 2 adults and 4 children. The expense structure provides only \$540.00 for food, only \$100 for clothing, only \$25 for home maintenance, no money for homeowner's insurance, no money for school expenses, no money for allowances and only \$320 month for daycare. There are no escalations for any expenses over the 5 years of the plan.
- 13. The plan will take at least 60 months to complete after increasing the secured claim of Wells Fargo Financial Acceptance.

14. No payments are provided during the first 3 months of the Plan – even though the Vehicle

continues to depreciate. Using a depreciation rate of 20% per year, the monthly payments do not cover

the depreciation and interest during the term of the plan until month 51.

15. The risk factor should be at least 6% plus prime of 4.25% in this case based upon the facts

stated above and the relatively new contract.

16. The recent purchase of the Vehicle and lack of meaningful payments prepetition indicates a

lack of good faith.

17. The Plan does not comply with the provisions of Chapter 13.

18. The Plan does not provide Wells Fargo Financial Acceptance with adequate protection of its

interest in the vehicle.

19. Movant gives notice that it may, if necessary, call A. Howard or another representative of

Wells Fargo Financial Acceptance to testify at the hearing.

20. THIS IS AN ATTEMPT TO COLLECT A DEBT AND ANY INFORMATION WILL BE

USED FOR THAT PURPOSE.

WHEREFORE, Wells Fargo Financial Acceptance respectfully requests this Court to enter an

order denying confirmation of the Debtor' proposed plan and such other further relief as is just and

equitable.

Dated: August 10, 2004

STEWART, ZLIMEN & JUNGERS

By /e/ Bradley J. Halberstadt

Bradley J. Halberstadt (#215296)

Attorneys for Movant

430 Oak Grove Street, Ste. 200

Minneapolis, Minnesota 55403

(612) 870-4100

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MN Bky. No. 04-43713 <u>Number</u>			st Principal	<u>Balance</u>	(20% Depr.) <u>Value</u>	Potential <u>Loss</u>
1	0.00	00.4	7 (00 (7)	14,950.00	14,950.00	0
2			,	15,049.67	14,700.83	348.83
3			()	15,150,00 15,251.00	14,455.82 14,214.89	694.18
4		101.6		15,092.67	13,977.97	1,036.11 1,114.70
5	260.00	100.62		14,933.29	13,745.01	1,114.70
6	260.00	99.50	5 160,44	14,772.84	13,515,92	1,256.92
7	260.00	98.49	161.51	14,611.33	13,290.66	1,320.67
8	260.00	97.4		14,448.74	13,069.15	1,379.59
9	260.00	96,32		14,285.06	12,851.33	1,433.73
10 11	260,00	95.23		14,120.30	12,637.14	1,483.16
12	260.00 260.00	94.14		13,954.43	12,426.52	1,527.91
13	260.00	93.03 91.92		13,787.46	12,219.41	1,568.05
14	260.00	90.80		13,619.38	12,015.76	1,603.62
15	260,00	89.67		13,450.17 13,279.84	11,815.49 11,618.57	1,634,68
16	260.00	88.53		13,108.37	11,424.93	1,661,27 1,683.45
17	260.00	87.39		12,935.76	11,234.51	1,701.25
18	260.00	86.24		12,762.00	11,047.27	1,714.73
19	260.00	85.08	174.92	12,587.08	10,863.15	1,723.94
20	260,00	83.91	176.09	12,411.00	10,682.09	1,728.90
21	260.00	82,74		12,233.74	10,504.06	1,729.68
22	260.00	81.56		12,055.29	10,328.99	1,726.30
23	260.00	80.37		11,875.66	10,156.84	1,718.82
24	260.00	79.17		11,694.83	9,987.56	1,707.27
25 26	260.00	77.97		11,512.80	9,821.10	1,691.70
27	260.00 260.00	76.75		11,329.55	9,657.42	1,672.13
28	260.00	75.53 74.30	184.47 185.70	11,145.08	9,496.46	1,648.62
29	260.00	73.06	186.94	10,959.38 10,772.44	9,338.19	1,621,20
30	260.00	71.82	188.18	10,772.44	9,182.55 9,029.51	1,589.90
31	260.00	70.56	189.44	10,394.82	8,879.02	1,554.75 1,515.81
32	260.00	69.30	190.70	10,204.12	8,731.03	1,473.09
33	260.00	68.03	191.97	10,012.15	8,585.51	1,426.64
34	260.00	66.75	193.25	9,818.90	8,442.42	1,376.47
. 35	260.00	65.46	194.54	9,624.36	8,301.72	1,322.64
36	260.00	64.16	195.84	9,428.52	8,163.35	1,265.17
37	260.00	62.86	197.14	9,231.38	8,027.30	1,204.08
38 39	260.00	61,54	198.46	9,032.92	7,893.51	1,139.41
40	260.00 260.00	60.22	199.78	8,833,14	7,761.95	1,071.19
41	260.00	58.89 57.55	201.11 202.45	8,632.03	7,632.58	999.44
42	260.00	56.20	202.43	8,429.57 8,225.77	7,505.38	924.20
43	260.00	54.84	205,16	8,020.61	7,380.29 7,257.28	845.48 763.33
44	260.00	53.47	206.53	7,814,08	7,136.33	677.75
45	260.00	52.09	207.91	7,606.17	7,017.39	588.78
46	260.00	50.71	209.29	7,396.88	6,900,43	496.45
47	260.00	49.31	210.69	7,186.19	6,785.42	400.77
48	260.00	47.91	212.09	6,974.10	6,672.33	301.77
49	260.00	46.49	213.51	6,760.59	6,561.13	199.47
50	260.00	45.07	214.93	6,545.66	6,451.78	93.89
51 52	260.00 260.00	43.64	216.36	6,329.30	6,344.25	(14.94)
53	260.00	42.20 40.74	217.80	6,111.50	6,238.51	(127.01)
54	260.00	39.28	219.26 220.72	5,892.24 5,671.52	6,134.53	(242.29)
55	260.00	37.81	222.19	5,449.33	6,032,29 5,931.75	(360.77)
56	260.00	36.33	223.67	5,225.66	5,832.89	(482.42) (607.23)
57	260.00	34.84	225.16	5,000.50	5,735.68	(735.18)
58	260.00	33.34	226.66	4,773.84	5,640.08	(866.24)
59	260.00	31.83	228.17	4,545.66	5,546.08	(1,000.42)
60 TOTALS	260.00	30.30	229.70	4,315.97	5,453.65	(1,137.68)
TOTALS	<u>\$14,820.00</u>	<u>\$4,185.97</u>	<u>\$10,634.03</u>			•

UNITED STATES BANKRUPTCY COURT DISTRICT OF MINNESOTA

In re:

Chapter 13 Case

Jason L. and Carrie A. Heir,

Bky. No. 04-43713

Debtor(s).

Affidavit of Andrew J. Howard

I, Andrew J. Howard, of Wells Fargo Financial Acceptance, declare under penalty of perjury that the following is true and correct to the best of my knowledge, information and belief:

1. Wells Fargo Financial Acceptance has a security interest in the following (the "Collateral"):

2001 Oldsmobile Bravada AWD VIN# 1GHDT13WX12149207.

- 2. \$\sum_{18.649.60}\$ is the outstanding balance under the contract as of August 4, 2004.
- 3. \$1,537.14 is the amount of the existing delinquency under the contract.
- 4. \$14,950.00 is the fair market value of the Collateral.
- Yes Appropriate insurance has been verified.
- N/A is the payment default under the Chapter 13 Plan.

Further your affiant sayeth not

Dated:

8/4/2004

Subscribed and sworn to before me on August 4,

Andrew J. Howard

Bankruptcy Specialist

Wells Fargo Financial Acceptance

2004

Notary

LISA A. AARTHUN Notary Public Minnesota My Commission Expires Jan. 31, 2008

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UNITED STATES BANKRUPTCY COURT DISTRICT OF MINNESOTA

Case No.04-41713-NCD Chapter 13

Jason Lee Heir and Carrie Ann Heir.

Debtor(s).

In re:

MEMORANDUM IN SUPPORT OF OBJECTION TO CONFIRMATION

Wells Fargo Financial Acceptance submits this memorandum of law in support of its objection to confirmation in the above-entitled matter.

FACTS

Wells Fargo Financial Acceptance holds a valid, perfected interest in a 2001 Oldsmobile Bravada, vehicle identification number 1GHDT13WX12149207 (the "Vehicle").

The Debtor(s) purchased the Vehicle less than 8 months before they filed for bankruptcy. The balance due to Wells Fargo Financial Acceptance as of the petition date totals \$18,649.60 together with interest accruing at the contract rate of 12.9%. The fair market value of the Vehicle is at least \$14,950.00. Accordingly, the claim of Wells Fargo Financial Acceptance.should be treated as secured to the extent of at least \$14,950.00.

The Plan, however, provides for (i) Wells Fargo Financial Acceptance's secured claim of \$9,500 with interest accruing at 6%; (ii) total payment on Wells Fargo Financial Acceptance's secured claim of \$10,693; and (iii) monthly payments of \$260 commencing in month 4 for 39 months.

The Plan fails to provide for payment of the secured claim, an appropriate interest rate and payments necessary to pay the secured claim plus interest in full.

According to the schedules, Mr. Heir has only been employed for 1 ½ years at his present job and Mrs. Heir has only been employed for 4 months at her current job. Their monthly income is also dependent upon a part-time second job.

The household is made up of 2 adults and 4 children. The expense structure provides only \$540.00 for food, only \$100 for clothing, only \$25 for home maintenance, no money for homeowner's insurance, no money for school expenses, no money for allowances and only \$320 month for daycare. There are no escalations for any expenses over the 5 years of the plan.

The Plan will take at least 60 months to complete – after increasing the secured claim of Wells Fargo Financial Acceptance. No payments are provided during the first 3 months of the Plan – even though the Vehicle continues to depreciate. Using a depreciation rate of 20% per year, the monthly payments do not cover the depreciation and interest during the term of the plan until month 51. The risk factor should be at least 6% plus prime of 4.25% in this case based upon the facts stated above and the relatively new contract.

DISCUSSION

Pursuant to 11 U.S.C. §1325(a)(5), a plan must distribute deferred cash payments equal to the present value of the secured claim. *Rake v. Wade*, 113 S.Ct. 2187, 124 L.Ed.2d 424 (1993). In this case, the Debtor has proposed payments that do not satisfy Wells Fargo Financial Acceptance's secured claim plus interest at the contract rate.

The Supreme Court was less than clear on what specifically should be used to determine an appropriate risk factor to be added to the prime rate. The plurality discussed the following three issues: (i) the circumstances of the bankruptcy estate; (ii) the nature of the security; and (iii) the duration and feasibility of the Chapter 13 Plan. In this case, all of these factors support a high risk factor.

First, the circumstances of this bankruptcy estate demonstrate a high risk factor. Debtor(s) filed this case less than 8 months after purchasing the Vehicle. They are proposing a Plan that makes Movant wait for 3 months prior to receiving a payment and the payments are not enough to cover the interest and depreciation on the Vehicle.

Second, the Vehicle is depreciable collateral with a relatively high value. The Movant is undersecured. While there is a market for disposition, obtaining relief from stay and attendant costs of repossession and sale provide little prospect for recovery of the value of the Vehicle on the date the case was filed.

Third, this Plan doesn't work. The Vehicle is undervalued and when revalued with an appropriate interest rate, there is not enough money to pay the secured claim with interest in 60 months. The Plan simply is not feasible. Moreover, both the income and expense figures demonstrate the high risks of plan completion. Both incomes are derived from jobs with tenure of less than 2 years. The expense structures are incredibly tight without any real cushion for unforeseen circumstances. The household is made up of 2 adults and 4 children. The expense structure provides only \$540.00 for food, only \$100 for clothing, only \$25 for home maintenance, no money for homeowner's insurance, no money for school expenses, no money for allowances and only \$320 month for daycare. There are no escalations for any expenses over the 5 years of the plan. In short, the maximum Plan length of 60 months and the lack of feasibility support a high risk factor.

CONCLUSION

This case may be one of those cases that the Supreme Court suggested should not be confirmed.

For all of the reasons set forth herein, Wells Fargo Financial Acceptance respectfully requests that the

Court deny confirmation of Debtor's Chapter 13 Plan.

Dated: August 10, 2004 STEWART, ZLIMEN & JUNGERS

By /e/ Bradley J. Halberstadt
Bradley J. Halberstadt (#215296)
Attorneys for Movant
430 Oak Grove Street, Ste. 200
Minneapolis, Minnesota 55403
(612) 870-4100

U.S. BANKRUPTCY COURT DISTRICT OF MINNESOTA

In re:

Jason Lee Heir and Carrie Ann Heir

Debtor(s).

UNSWORN DECLARATION

FOR PROOF OF SERVICE

Bky. No. 04-41713-NCD

Bradley J. Halberstadt, agent of Stewart, Zlimen & Jungers, attorney(s) licensed to practice law in this court, with office address of with office address of 430 Oak Grove Street, Ste. 200, Minneapolis, Minnesota 55403, declares that on the date set forth below, I served the annexed **Objection to Confirmation** upon each of the entities named below by mailing to each of them a copy thereof by enclosing same in an envelope with first class mail postage prepaid and depositing same in the post office at Roseville, Minnesota addressed to each of them as follows:

......

United States Trustee Suite 1015 300 South 4th Street Minneapolis, MN 55415 (Attorney for Debtor(s)) Curtis K. Walker 4356 Nicollet Ave. S. Minneapolis, MN 55409 (Trustee)
Jasmine Keller
12 S 6th Street Suite 310
Minneapolis, MN 55402

(Debtor(s)) Jason Lee Heir 1500 Sunny Way Court Anoka, MN 55303

Carrie Ann Heir 1500 Sunny Way Court Anoka, MN 55303

And I declare, under penalty of perjury, that the foregoing is true and correct.

Dated: August 10, 2004 Signed: __/e/ Bradley J. Halberstadt

UNITED STATES BANKRUPTCY COURT DISTRICT OF MINNESOTA

In re:	Case No. 04-41713-NCD
Jason Lee Heir and Carrie Ann Heir,	Chapter 13 ORDER
Debtor(s).	ORDER
This matter came before this Court for confirmation of the Cha	apter 13 plan of reorganization of
Debtor(s). Appearances were noted in the record. Based upon all the	files and records, the Court makes
this Order pursuant to the Federal Rules of Bankruptcy Procedure.	
IT IS HEREBY ORDERED, That confirmation of the Chapter	13 plan of Debtor(s) is denied.
Dated:	
Nancy C. Dreher	* .
United States Bankruptcy	y Judge